



# Gloria Mayfield Banks

Elite Executive National Sales Director

*Energy In Motion!*

## TAMPA BAY Business Journal

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Banks performs cosmetic surgery on Mary Kay crowd

The Tampa Convention Center rocked Aug. 25 when more than 2,000 women and a sprinkling of men turned out to listen to Harvard Business School graduate and full-time Mary Kay Inc. cosmetics national sales executive Gloria Mayfield Banks.

Event organizers said Banks, a Mary Kay consultant since 1988, earned a \$70,000 bonus check this year for one month's work.

Banks extolled Mary Kay sales reps to keep working for managers who lift them up, to hang out with positive people and to get paid what they are worth.

Banks said she worked in commission sales for a national high-technology company until being asked to move into management and take a salary decrease while teaching others her selling skills.

Banks sports her seventh pearlized pink Cadillac, Mary Kay's signature sales incentive. And from the looks of Tampa Convention Center parking lots Aug. 25, she is not behind the wheel alone. Many spaces were filled with Cadillacs and lipstick red Pontiac Grand Ams, another Mary Kay sales perk.